

OCTOBER 2, 2024

Watermark Country Club

Grand Rapids

Gather with commercial real estate colleagues and affiliates for a day of learning (six hours of continuing education credit) and networking.



SCHEDULE

- 7:30 a.m. REGISTRATION AND FULL BREAKFAST**
- 8 a.m. Specialty and Industry Update** *(one hour ce credit)*
- 9 a.m. Understanding Cultural Differences** *(one hour FAIR HOUSING credit)*
Speaker: Susan Pastoor, First American Title
- 9:50 - 10:10 BREAK and AFFILIATE EXPO**
- 10:10 a.m. Global, Regional and Local Economic Outlook**
(two hours ce credit)
Speakers: Nick Villa and Nick Luettkke, Moodys Analytics
- Nick Villa is an Economist at Moody's Analytics CRE. He has over ten years of professional experience in a variety of roles ranging from wholesale credit risk to corporate credit ratings – in particular for REITs. He completed his MBA at ESADE Business School in Barcelona, Spain and is also a CFA and CAIA Charter holder as well as Certified FRM.
Nick Luettkke is an Economist focusing on housing, office, and policy. Along with multifamily housing and office performance, Nick focuses on affordable housing, senior housing, migration trends, and the web of zoning and climate policies driving change within CRE. Nick holds an MSc in Economics, Politics, and Philosophy from the University of Hamburg and an MA in International Relations from George Washington University.
- 11:50 a.m. - 1 p.m. LUNCH and AFFILIATE EXPO**
1 p.m. Drawing for \$500 Gift Card
- 1 p.m. Legal Update** *(two hours of LEGAL credit)*
Featuring: Avoiding Wire Fraud
Speaker: Attorney Tom Cronkright
and Legal CRE Case Studies
Speaker: Attorney Tom Cronkright/Lawrence Duthler
- 2:50 p.m. Closing Remarks - CARWM President Chris Prins**

2024 SUMMIT REGISTRATION

EVENT SPONSOR



EARLY BIRD (register by September 20) Registration Price:

\$145 - CARWM Members

\$175 - Non CARWM Members

\$125 - CARWM New Members (two years or less membership)

REGISTRATION AFTER September 20:

\$165 - CARWM Members

\$195 - Non CARWM Members

\$150 - CARWM New Members (two years or less membership)

Cost includes full breakfast and lunch, plus six hours of continuing education credit. The schedule includes **TWO HOURS of Legal Update** and **ONE HOUR of Fair Housing Credit**.

Name: _____ Company: _____

Email: _____ Phone: _____

Real Estate License Number: _____

Method of payment

_____ check enclosed _____ charge CAR Account _____ charge to credit card

Credit Card Number: _____ CVV: _____

Expiration date: _____

Return registration form to: shariv@carwm.com

Or mail: Commercial Alliance of REALTORS
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